



See p. 3

April 2011

Corporate Headquarters | 2560 Lord Baltimore Drive | Baltimore, Maryland 21244 | (410) 788.0100 Phone | www.sjpi.com



## 8,100 SF With Great Visibility from York Road

Office space available in Yorkridge Center North, Cockeysville.

See p. 3



## SJP Broker Outing

Our annual Broker Outing will be held on June 8 and 9 this year at Nemaocolin Woodlands Resort and Spa. See p. 3

### BROKER DEALS

# 1st Quarter Broker Deals

St. John Properties, Inc. salutes the following brokers, who helped us lease more than **109,000 square feet** of space during **January, February and March of 2011.**

**BROKER** | Company | Property | Tenant

**Susan Riehl** | Obrecht-Riehl | Crestridge Corporate Center | Catholic Health Initiatives

**Matt Haas** | Manekin | Yorkridge Center South | Zynga

**Richard Fradkin** | Grubb & Ellis | Windsor Corporate Park | Neighbor to Family

**Tom Rice** | Conoway | Windsor Corporate Park | Johnson's A-Plus Tutoring

**Mike Schmidt** | Campbell | Liberty Exchange | Orthopedic Associates of MD

**Brian Mitchell** | HR Retail | International Trade Center | Cellular Sales of Knoxville

**Brian Watts** | Transwestern | Cromwell Business Park | L2M Architects

**Justin Brewer** | ReMax | Quarterfield Center | T. Joe Wogananda, DPM, PA

**Scott Sher** | Katz & Associates (NY) | Timonium Business Center | Retro-Fitness of Timonium MD, LLC

**Dan Callihan** | CBRE | The GATE | CGI

**Mike Roden** | CBRE | Troy Hill Corporate Center | Martins Potato Chip

**Matt Haas** | Manekin | Business Center at Owings Mills | Framed and Fancy (Ornaments and More)

**Joe Nolan** | KLNb | Crestridge Corporate Center | Cometa Center Wellness

**Dave Palank** | CBRE | Cromwell Business Park | America Postal Workers Union

**Jeff Gelberman** | National Real Estate Brokerage, Inc. | Magothy Beach Plaza | Zips Dry Cleaning

**Mark Deering** | CBRE | Windsor Office Park | Baltimore Co Health- WIC

**Herman Diebler, Jr.** | Verity Commerical | BWI Technology Park | Rexel

**Dan Callihan** | CBRE | Arundel Overlook | Stryker

**George Santos** | Manekin | I-97 Business Park | Future Information Technologies

**Doug Eidson** | Eidson | Maryland Executive Park | Alere Health

LIBERTY EXCHANGE | ELDERSBURG

# HURRY!

## RSVP for our Broker Event at Liberty Exchange

See p. 2

### LIBERTY EXCHANGE BROKER EVENT

5961 Exchange Drive



**THURSDAY**  
**APRIL 7**  
**NOON-1:30PM**

# Earn 150% Commission!

Earn 150% Commission on Deals\* at These SJP Parks:

### White Marsh, MD

Any office, flex or retail space at Baltimore Crossroads @95.



For more information, contact:

**Matt Lenihan**  
(410) 369-1202  
mlenihan@sjpi.com



White Marsh, MD

### Owings Mills, MD

Any office or flex space at Business Center at Owings Mills, Dolfield Business Park or 11155 Dolfield Boulevard.



For more information, contact:

**Will McCullough**  
(410) 369-1207  
wmccullough@sjpi.com



Owings Mills, MD

### Bowie, MD

Any office space at Maryland Science and Technology Center @Melford.



For more information, contact:

**Sean Doordan**  
(410) 369-1211  
sdoordan@sjpi.com



Bowie, MD

Get dinner for 2 at Ruth's Chris Steak House for any qualified showing at



Melford Plaza II (16901 Melford Boulevard) at Maryland Science & Technology Center @ Melford



Melford Plaza II

**DINNER FOR 2** at Ruth's Chris Steak House



## L-3 Hosts Open House At The GATE

L-3 Command & Control Systems and Software held an Open House on March 17 at its new 3-story, 75,000 sq. ft. location at The GATE inside Aberdeen Proving Ground.

More than 150 people attended the event, which also included a ribbon cutting and an all-day technology showcase.

Shown from left (above) at the ribbon cutting are: Joe Leadley, Sr. VP and GM, L-3 Systems Engineering Business Unit; Maj. Gen. Nick Justice, APG Sr. Installation Commander; David R. Craig, Harford County Executive; Steve Kantor, President, L-3 Services Group; and Curtis Brunson, Exec. VP, Corporate Strategy and Development, L-3.



## Swing by our Broker Event at Liberty Exchange

5961 Exchange Drive, Eldersburg, MD  
(Formerly "Freedom Golf Center")  
Thurs., April 7 • Noon-1:30 p.m.

St. John Properties is constructing more than 102,000 SF of space at Liberty Exchange: a 24,480 SF office building, a 61,160 SF R&D/flex building, and a 16,645 SF retail building.

### Spec Space Under Construction!

Retail space is available, both inline and pad sites. With 20,000 cars per day, a new traffic light and a location between Routes 32 and 97, this site is ideal for a restaurant, bank, salon, dry cleaner, boutique, fitness center and more.

- Upgraded main entrance off Rt. 26, with traffic light and turn lane nearing completion
- Office and flex buildings designed for LEED certification
- Inviting Main Street-style retail design

There is still time to RSVP!

Call Marina at (410) 369-1217



### Call now for Leasing information!



Office and Flex:  
**Will McCullough**  
(410) 369-1207  
wmccullough@sjpi.com



Retail:  
**Bill Holzman**  
(410) 369-1240  
bholzman@sjpi.com

# Entire Floor with Great York Rd. Visibility and Amenities!

**10600 York Road Suites 200-204**  
Yorkridge Center North | Cockeysville

For more information, contact:



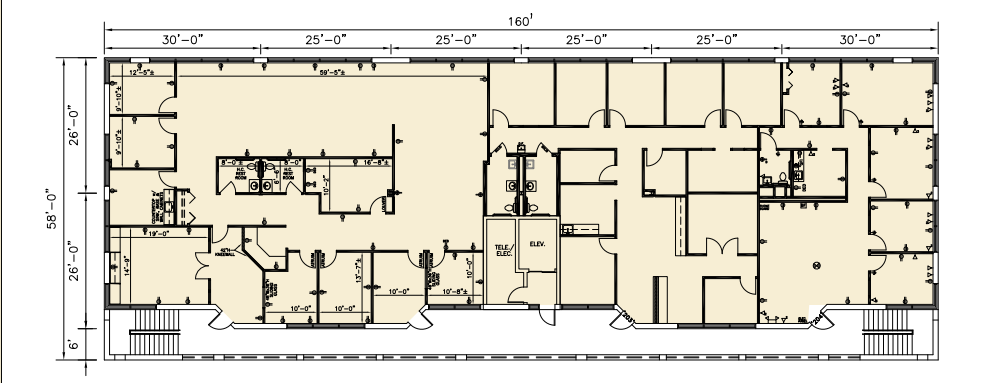
**Matt Lenihan**  
(410) 369-1202  
mlenihan@sjpi.com

Entire second floor of office building with great York Road

- Adjacent to core amenities including Starbucks, FedEx Kinko's, daycare, and more.
- Elevator access
- Glass on four sides
- Signage opportunity



**8,100 Sq. Ft.**



## SJP BROKER OUTING

# SJP Broker Outing

*Our annual Broker Outing will be held on June 8 and 9 this year at Nemaocolin Woodlands Resort and Spa.*

Nemaocolin is a 3,000-acre luxury resort in Western Pennsylvania featuring...

- PGA tour-tested Mystic Rock golf course
- Forbes Four-Star "Woodlands Spa"
- Skeet shooting
- White water rafting
- Tennis
- Variety of great dining options
- And more!



## CALENDAR OF EVENTS

### April

April 7

**Liberty Exchange Broker Event**  
St. John Properties  
Noon - 1:30 p.m.  
Liberty Exchange  
5961 Exchange Drive  
Eldersburg, MD

**RSVP TODAY!**

April 7

**Green Lease, Green Law, Green Show**  
NAIOP Maryland/DC  
3:30 p.m. - 6:30 p.m.  
Bethesda North Marriott Hotel & Conference Center  
5701 Marinelli Road  
North Bethesda, MD  
www.naiopmddc.org

April 14

**2011 Capital Challenge**  
NAIOP Maryland/DC  
6:00 p.m. - 8:00 p.m.  
The Homer Building  
601 13th Street, NW  
Washington, DC  
www.naiopmddc.org

April 29

**Community Service Project**  
NAIOP Maryland & Living Classrooms  
12 p.m. to 4:30 p.m.  
Living Classrooms Foundation  
1417 Thames Street, Baltimore, MD  
www.naiopmd.org

### May

May 5

**Awards of Excellence Gala**  
NAIOP Maryland/DC  
6:30 p.m. - 10:00 p.m.  
Willard InterContinental  
1401 Pennsylvania Avenue  
Washington, DC  
www.naiopmddc.org

### June

June 8-9

**St. John Properties Annual Broker Outing Invitation Only**  
Nemaocolin Woodlands Resort  
Farmington, PA  
www.nemaocolin.com

June 15

**NAIOP Summer Social**  
NAIOP Maryland  
5:30 a.m. - 8:30 p.m., Location TBD  
www.naiopmd.org

June 20

**NAIOP Member/Guest Golf Tournament**  
NAIOP Maryland/DC  
11:00 a.m. - 7:00 p.m.  
Lakewood County Club  
Rockville, MD  
www.naiopmddc.org



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[www.sjpi.com](http://www.sjpi.com)