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May 2011

Corporate Headquarters | 2560 Lord Baltimore Drive | Baltimore, Maryland 21244 | (410) 788.0100 Phone | www.sjpi.com

LIBERTY EXCHANGE | ELDERSBURG



Leasing Under Way At Liberty Exchange!

Leasing is under way at Liberty Exchange, Carroll County's premier business park. Located just west of the intersection of routes 26 and 32 in the fast-growing Eldersburg area, Liberty Exchange will contain 225,000 sq. ft of office, R&D/flex and retail space on completion.

Here's what's available now:

- **Retail** from 1,300 sq. ft. to 8,000 sq. ft.
- **Office** from 2,720 sq. ft. to 12,240 sq. ft.
- **R&D/flex** from 2,520 sq. ft. to 61,160 sq. ft.



Call now for Leasing information!		Office and Flex: Will McCullough (410) 369-1207 wmccullough@sjpi.com		Retail: Bill Holzman (410) 369-1240 bholzman@sjpi.com
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Shown at the recent ribbon cutting / broker event are, from left: **1** Edward St. John, St. John Properties; Doug Howard, President, Carroll County Board of Commissioners; Dave Rousch, Carroll County Commissioner; Larry Twele, Director, Carroll County Dept. of Economic Development; Dr. Srikumpol, Partner. **2** Kyle Durkee, Cushman & Wakefield; Mike Schmidt, Wallace H. Campbell. **3** Edward St. John, St. John Properties; Lynn Abeshouse, Abeshouse Partners. **4** Rob Freedman, Colliers International; Lindsay McClory, Colliers International; Clare Berrang, Colliers International. **5** Bill Holzman, St. John Properties; Lynn Dulin, Coldwell Banker Commercial. **6** Tom Fidler Jr., MacKenzie Commercial; Steven Cornblatt, Trout Daniel & Associates. **7** Scott Skogmo, Sperry Van Ness; Bill Michael, Michael Commercial Real Estate Services, Inc.; Bob Becker, St. John Properties. **8** Brendon Behan, McShea & Company, Inc.; Tom Gentner, Transwestern; Will McCullough, St. John Properties; Lynn Dulin, Coldwell Banker Commercial; Justin Brewer, ReMax.

Special Thanks to John Sindler

Special thanks to John Sindler of Trout Daniel & Associates for his great work in brokering the land component of the deal that made it possible for St. John Properties to develop our Liberty Exchange project in Eldersburg.



Check Out These Great High-End Office Finishes

601 Global Way, Suites 100-103

BWI Technology Park • Linthicum Heights, MD



4,355 Sq. Ft.

New tenants will benefit from recent upgrades and high-end finishes not usually found in single-story offices space.

- Nicely appointed wood flooring, carpeting, lighting and restrooms.
- End unit
- Prime location on BWI corridor
- Move-in condition



For more information, contact: **Kellay St. John**



(410) 369-1223
kstjohn@sjpi.com

Congratulations Abby Glassberg!

Congratulations to Abby Glassberg of CB Richard Ellis, who recently competed in three grueling races totaling more than 157 miles, within a 12-day period!

On March 22 Abby competed in the Hat Run, a 31-plus mi. trail run in Susquehanna, MD.

Four days later, on March 26, she took part in the SunTrust National Marathon in D.C., a 26-plus mi. competition.

And a mere seven days later, on April 2, she was giving it her all in the **100-mi.** Umstead Endurance Run in Umstead State Park, near Raleigh, NC.



Earn 150% Commission!

Earn 150% Commission on Deals at These SJP Parks:*

White Marsh, MD

For more information, contact:

Any office, flex or retail space at **Baltimore Crossroads @95**.



Matt Lenihan
(410) 369-1202
mlenihan@sjpi.com



White Marsh, MD

Owings Mills, MD

For more information, contact:

Any office or flex space at **Business Center at Owings Mills, Dolfield Business Park** or **11155 Dolfield Boulevard**.



Will McCullough
(410) 369-1207
wmccullough@sjpi.com



Owings Mills, MD

Bowie, MD

For more information, contact:

Any office space at **Maryland Science and Technology Center @Melford**.



Sean Doordan
(410) 369-1211
sdoordan@sjpi.com



Bowie, MD

Get dinner for 2 at **Ruth's Chris Steak House** for any qualified showing at



Melford Plaza II (16901 Melford Boulevard) at Maryland Science & Technology Center @ Melford

Melford Plaza II



DINNER FOR 2 at Ruth's Chris Steak House

May

May 5

Awards of Excellence Gala
NAIOP Maryland/DC
6:30 p.m. - 10:00 p.m.
Willard InterContinental
1401 Pennsylvania Avenue
Washington, DC
www.naiopmddc.org

May 22-25

The Global Retail Real Estate Convention - RECON
ICSC
Las Vegas Convention Center
Las Vegas, NV

June

June 8-9

St. John Properties Annual Broker Outing Invitation Only
Nemacolin Woodlands Resort
Farmington, PA
www.nemacolin.com

June 15

NAIOP Summer Social
NAIOP Maryland
5:30 a.m. - 8:30 p.m., Location TBD
www.naiopmd.org

June 20

NAIOP Member/Guest Golf Tournament
NAIOP Maryland/DC
11:00 a.m. - 7:00 p.m.
Lakewood County Club
Rockville, MD
www.naiopmddc.org

MARYLAND HALF MARATHON

SUNDAY, MAY 15, 2011
BENEFITTING THE UNIVERSITY OF MARYLAND MARLENE AND STEWARD GREENEBAUM CANCER CENTER

If you are considering taking part in the Maryland Half Marathon on May 15 at Maple Lawn in Howard County, St. John Properties has an exciting offer for you: we are offering FREE registrations for the first six brokers who request them!



The race, which is expected to draw 2,500 to 3,000 participants, benefits the University of Maryland Marlene and Stewart Greenebaum Cancer Center in Baltimore.

For more information, contact Sharon Akers at 410-369-1273 or sakers@sjpi.com.

ST. JOHN PROPERTIES MOBILE SITE



If you visit St. John Properties' web site using your iPhone, Android, BlackBerry or other mobile device, you'll find we have optimized it for your "mobile experience."

Among the many user-friendly features we added for the mobile environment are:

- Easier navigation for mobile browsers
- Plug-and-search for product within your zip code
- Auto-find SJP park closest to your current location
- Real-time, up to date vacancy listings
- Email or call leasing agents with one click

There are more mobile-friendly features, and you'll still have access to our complete web site.

Visit us at www.sjpi.com.



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