

REAL ESTATE **BISNOW**

Tuesday, December 20, 2011

OUR FIRST ANNAPOLIS EVENT

Techies met CRE-ers at Bisnow's Future of the Annapolis/BWI Corridor event late last week and talked about what's drawn people and businesses to the area—and what's holding it back.

St. John Properties' Rick Williamson (our panelist whom we snapped with colleagues Daniel Thomas and Al Cunniff, Liberty Property Trust's Todd Summerfield, and Anne Arundel Economic Development's Sarah Boone) asked the crowd, "How can you tell the difference between a developer and an environmentalist? A developer wants to put a house in the woods, and an environmentalist already has a house in the woods." Todd tells us Liberty has a site



on Admiral Cochrane Drive approved for a five-story, 125k SF Class-A LEED office with structured parking. The search is on for pre-leasing tenants and build-to-suit clients, he says.