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TECHNOLOGY COMPANY JACS SOLUTIONS SIGNS 15,000 SQUARE FOOT LEASE WITH ST. JOHN PROPERTIES, INC. IN BWI TECH PARK

Smart device company expects to relocate from Howard County to Anne Arundel County in November

BALTIMORE, MD (October 26, 2020) – Technology company **JACS Solutions** has signed a lease with St. John Properties, Inc. for 15,000 square feet of space at 809 Pinnacle Drive. The single-story building consists of 51,120 square feet of flex/R&D space, and is located in BWI Tech Park near the BWI Airport. The company expects to relocate approximately 30 employees from Howard County to Anne Arundel County by November 1. Angelo Munafo of St. John Properties represented the landlord and Austin Eber of Lee & Associates Maryland represented the client in this transaction.

JACS Solutions designs and manufactures custom-built, commercial-grade smart devices and touch displays. More than one million JACS products have been deployed in more than 55 countries by healthcare, transportation, manufacturing, finance and retail companies, as well as educational institutions and entities in the public sector. The company has a subsidiary company in China that handles the majority of manufacturing, but plans to retrofit a portion of the space at 809 Pinnacle Drive for this use in the future.

"As a technology company, our employees thrive in environments that offer energy and foster creativity, and we were immediately attracted to the large windows that allow natural light to flow in, as well as the colorful and modernistic design of this space," explained Candy Zhang, Treasurer of JACS Solutions. "With the majority of our sales team located in other states, the location adjacent to BWI Airport offers extreme convenience when they visit our headquarters for training programs."

Situated at the intersection of West Nursery Road and the Baltimore-Washington Parkway (MD Route 295) interchange, 809 Pinnacle Drive is LEED Gold certified and features 16-foot ceiling heights, dock and drive-in loading capabilities and a free surface parking lot. The building has prominent roadside visibility from MD Route 295 and is located approximately four miles from Baltimore Washington International Airport. A number of business amenities are located within immediate vicinity to BWI Tech Park including several full-service hotels with

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NATIONAL DEVELOPER OF THE YEAR OF THE YEAR conference facilities, fast-casual and sit-down restaurant options and additional service retail. Downtown Baltimore can be accessed in eight miles, Annapolis is just over 20 miles away and Washington, D.C. is approximately 30 miles from the business community.

LEED certification is available from the U. S. Green Building Council (USGBC) and is presented to buildings that satisfy requirements related to performance, health, durability, operational affordability and the use of environmentally-sound practices. This building achieved LEED Gold certification for its excellence in implementing energy and water efficient systems, building materials with low impact to the environment and drought-resistant landscaping, among others characteristics.

"The existing, turn-key build out of 809 Pinnacle Drive perfectly suited the real estate requirements of JACS Solutions, with the client utilizing approximately 80 percent of the space for administrative and engineering requirements, and the remaining for warehouse uses," explained Sean Doordan, Senior Vice President of Leasing and Acquisitions for St. John Properties. "Our corporate philosophy of developing commercial space on a speculative basis while also offering re-let opportunities for second generation suites will enable JACS Solutions to take occupancy of this space within its required timeline. The immediate proximity to an international airport was another key factor in this real estate decision with the company's products shipped regularly from overseas."

JACS Solutions specializes in designing, manufacturing, and providing end-to-end support for smartphones, tablets, displays, and accessories. Through industry-leading hardware and firmware customization, JACS collaborates with businesses, integrators, and VARS to meet their needs and bring their visions to life, while focusing on delivering greater flexibility, security, and affordability to every customer. For more information, visit <u>www.jacs-solutions.com</u>.

St. John Properties, Inc., founded in 1971, owns and has developed more than 20 million square feet of Flex/R&D, Office, Retail and Warehouse space in Maryland, Colorado, Louisiana, Nevada, Pennsylvania, Virginia, Utah and Wisconsin. The company was named "2018 Developer of the Year" for the Nation by NAIOP, the Commercial Real Estate Development Association. For more information about the company, visit <u>www.sipi.com</u>.