



FOR IMMEDIATE RELEASE

CONTACT: Brett Foelber (410) 369-1277

ST. JOHN PROPERTIES, INC. SELECTS MIKE WHITE AS LEASING REPRESENTATIVE

BALTIMORE, MD (July 8, 2021) – **St. John Properties, Inc.**, a Baltimore-based full-service commercial real estate development and investment company, has selected **Mike White** as Leasing Representative. Mr. White formerly worked for Brookfield Properties as a Leasing Representative specializing in the retail sector.

Mr. White will now enter an in-house training program to learn the intricacies of property management and tenant improvements from a landlord perspective. Upon conclusion, he will assume marketing and leasing responsibilities for the Southern Maryland market and work to identify prospective clients for leasing opportunities. Mr. White will also be responsible for forming new and strengthening existing relationships with commercial real estate brokerage professionals and assisting with new lease and lease renewal negotiations.

Mr. White brings more than seven years of commercial real estate and sales experience to this position. Prior to working with Brookfield Properties, he was a Leasing Analyst for Simon Property Group, a Senior Financial Consultant for Strategic Financial Solutions and a Sales Coordinator for OUTFRONT Media. Mr. White received a Bachelor's degree in Marketing/Marketing Management from the University of Louisville where he also played on the Division I baseball team for four years.

"Mike brings a tremendous leasing foundation, we're excited that he'll be joining St. John Properties and expect that he'll make an impact within our organization," explained **Andrew Roud**, Regional Partner, Southern Maryland for St. John Properties. "We believe Mike's passionate drive and outgoing demeanor will mesh perfectly with our corporate culture."

Founded in 1971 and headquartered in Baltimore, Maryland, St. John Properties, Inc. is one of the Mid-Atlantic's largest privately held commercial real estate firms. The company is distinguished by their commitment to customer service, achievements in green building, and top-rated workplace culture. Throughout St. John Properties' 50-year history, the company has developed more than 21 million square feet of flex/R&D, Office, Retail and Warehouse space serving more than 2,500 clients in Maryland, Colorado, Louisiana, Nevada, Pennsylvania, Virginia, Utah, and Wisconsin. For more information about the company, visit www.sipi.com.

